

Lesson Plan

Department of Commerce

Class..... B. Com 1st Year 2nd Sem : Subject..... Bus. Economics .

Session..... 2022-23 Faculty Name..... Ms. Meenu Rani

Month	Week 1	Week 2	Week 3	Week 4
Aug.	—	—	—	—
Sept.	<ul style="list-style-type: none"> - Basic Problems of an Economy 	<ul style="list-style-type: none"> - working of Price mechanism - Assignment 1. 	<ul style="list-style-type: none"> - Elasticity of Demand 	<ul style="list-style-type: none"> - Theory of Supply.
Oct.	<ul style="list-style-type: none"> - Theory of Production. - Test - 1. 	<ul style="list-style-type: none"> - Producers' Optimisation - Isoquant Curve Analysis 	<ul style="list-style-type: none"> - Theory of Cost 	<ul style="list-style-type: none"> - Utility Analysis. - Assignment 2.
Nov.	<ul style="list-style-type: none"> - Indifference Curve Analysis - Test - 2 	<ul style="list-style-type: none"> - Market Structure 	—	—

Meenu Rani

Lesson Plan

Department of Commerce

Class..... B.Com. 1st year 1st sem. Subject..... Business Comm Skill

Session..... 2022-23. Faculty Name..... Ms. Meenu Rani

Month	Week 1	Week 2	Week 3	Week 4
Aug.				
Sept.	<ul style="list-style-type: none"> - Basics of Comm. - 7 cls. - Barrier to Comm. 	<ul style="list-style-type: none"> - Ethical Content of Comm. - Writing Skill - Letter writing - Email 	<ul style="list-style-type: none"> - Good news Letter - Bad news Letter - Persuasive writing Comm. 	<ul style="list-style-type: none"> - Memo writing - Notice - Agenda - Resolution & minute of meeting
Oct.	<ul style="list-style-type: none"> - Business Report writing - Abstract & Summaries. - Assignment - 1 	<ul style="list-style-type: none"> - Proposal writing - Reading skills. - Test - 1. 	<ul style="list-style-type: none"> - Listening notes. - making 	<ul style="list-style-type: none"> - Speeches & presentation - Test - 2.
Nov.	<ul style="list-style-type: none"> - Speeches & presentation. - Assignment - 2. 	<ul style="list-style-type: none"> - Non-Verbal Comm. - Body language & Gestures. 		

Meenu Rani

Lesson Plan

Department of Commerce

Class..... B.Com 3rd year 5th sem..... Subject..... A.F.M.....

Session..... 2022-23..... Faculty Name..... Ms. Meenu Rawat.....

Month.	Week 1	Week 2	Week 3	Week 4
Aug.	—	—	- Mgt. Acc. Introduction	- Mgt. Acc. Nature and scope
Sep.	- Analysis of Financial Statements - Assignment 1	Interpretation of Financial Statements.	Ratio Analysis - Test 1.	Ratio Analysis.
Oct.	Cash flow Statement Test - 2.	Financial Planning	Financial planning & Budgeting	- Capital Budgeting - Assignment 2.
Nov.	- Capital Rationing Test - 3.	- Revision	—	—

Meenu Rawat

Lesson Plan

Department of Commerce

Class..... B.com 5th year 5th sem..... Subject..... International Trade .

Session..... 2022-23..... Faculty Name..... Ms. Meenu Rani.....

Month	Week 1	Week 2	Week 3	Week 4
Aug	—	—	<ul style="list-style-type: none"> International Business & Trade - An Introduction. Concept and Components. 	<ul style="list-style-type: none"> Risk in International Business Globalisation. Test - 1.
Sep.	<ul style="list-style-type: none"> Mode of entering into International Business. FDI 	<ul style="list-style-type: none"> Multinational Enterprises. Assignment-1. 	<ul style="list-style-type: none"> Foreign Exchange and Exchange Rate 	<ul style="list-style-type: none"> Balance of Payments.
Oct.	<ul style="list-style-type: none"> Theories of International Trade. Classical 	<ul style="list-style-type: none"> Modern Theories of International Trade. Test - 2. 	<ul style="list-style-type: none"> Control mechanism for International Trade W.T.O 	<ul style="list-style-type: none"> IMF World Bank Assignment-2
Nov	<ul style="list-style-type: none"> International mktg - I International mktg - II Test - 3. 	<ul style="list-style-type: none"> Revision 		

Meenu Rani

Lesson Plan

Department of Commerce

Class..... B. Com 2nd year 3rd sem Subject..... Retail Management & Sale Procedures

Session..... 2022-23 Faculty Name..... Ms. Meenu Kaur

Month	Week 1	Week 2	Week 3	Week 4
Aug Aug	—	—	- Introduction to Retailing	- Retail stores - Retail formats - Test 1.
Sep.	- Retail Planning - Wheel of Retailing and Retailing life cycle.	Retailing model. - Assignment work →	Management of Retailing Test - 2.	Revision
Oct.	- Retail Strategy Assignment 2.	- Pricing strategy - Location strategy	- Mgt. of Retail operations - Diwali Holiday	Evolution of Retail in India
Nov.	- Retail as career - Tech. Revolution in Retail - Test 3.	Revision.	—	—

Meenu Kaur

Lesson Plan

Department of Commerce

Class..... B. Com 2nd year 3rd sem. Subject..... Corporate Law - I

Session..... 2022-23. Faculty Name..... Ms. Meenu Rani

Month	Week 1	Week 2	Week 3	Week 4
Aug.	—	—	- Historical Development → Introduction of Company Law	- Company & meaning, Char ^r , Nature. - Test - 1.
Sep.	- Private Company - Assignment - 1	Formation of Company.	Promotion of Company. Test - 2.	Incorporation of a company
Oct.	- Formation of Company - Memorandum of Association	- Articles of Association - Test. 3.	- Prospectus Contents and types.	- Misleading Prospectus and its consequences. Assignment - 2.
Nov.	- Borrowing Powers; Debentures & charges.	- Revision -		

Meenu Rani